

# CHEMICALWATCH

PRESS NOTICE - EMBARGOED 27 May 2011

## Global chemical notification laws to drive further demand for chemical management and control services

Almost 80% of users of chemical management service providers expect to increase their requirements for such services over the next five years, with many also expanding their in-house teams, according to new research from *Chemical Watch*. REACH, GHS and other global chemical notification regulations are the main reasons why the workload is expected to intensify.

The results of the survey<sup>1</sup> have just been published in the first edition of the *Chemical Watch Service Providers Guide 2011*, a free online guide<sup>2</sup> to over 50 global service providers, including consultants, lawyers, laboratories, information providers, IT solutions and training companies.

The survey of some 372 respondents, based in service provider and client companies across the world, found among other highlights:

- Almost 90% of users of service providers are satisfied or very satisfied with the overall performance of the firms they commission.
- While 83% of participants believe that service providers are meeting their briefs, only 64% feel that providers are providing value for their money and just 44% feel that their contractors are adding value beyond contractual obligations.
- Despite the high overall satisfaction rating and perhaps because they don't perceive that service providers offer any added value above the specified services, 54% of respondents are considering switching suppliers in 2011.
- Chemicals management and control teams within the surveyed client firms spent on average €2.5 million annually on service providers, with €7.4 million per year being spent at an organisation-wide level. For the 183 participating companies that answered this question, that extrapolates to a total yearly investment of €1.345 billion in outsourced chemical management and control services.
- Alongside this significant expenditure on external services, over a third of respondents also reported that 80-100% of chemical management work was completed by in-house teams. In fact, on average, in-house teams accounted for 62% of the chemical management efforts of respondent companies.

The survey also looked at the reasons why companies across the world are spending more on chemical management services. For 2011, 77% of survey respondents still identify REACH as the global driver, followed by GHS (58% of respondents), other global chemical notifications (57%), CLP (53%) and the recently amended Chinese chemicals notification measures (42%) (see Figure 1).

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Looking to the future, *Chemical Watch* asked how firms expect their requirements for external help to change in 2011 and over the next five years. The response was a positive outlook for service providers. Only 11% of clients indicated they would decrease the use of service providers in 2011, while 48% would increase their use. Over the next five years, 77% expect to increase their requirements and over 60% also anticipate greater use of in-house staff (see Figure 2).

For those companies outsourcing to service providers, 51% expect to increase the use of laboratory providers in the next 12 months, while 46-48% also expect to rely more on consultancy, training and information services during 2011. Over the next five years, use of consultancy (63%) and laboratory services (61%) is anticipated to increase the most.

The full survey results can be freely accessed at: <http://chemicalwatch.com/guide/viewer>

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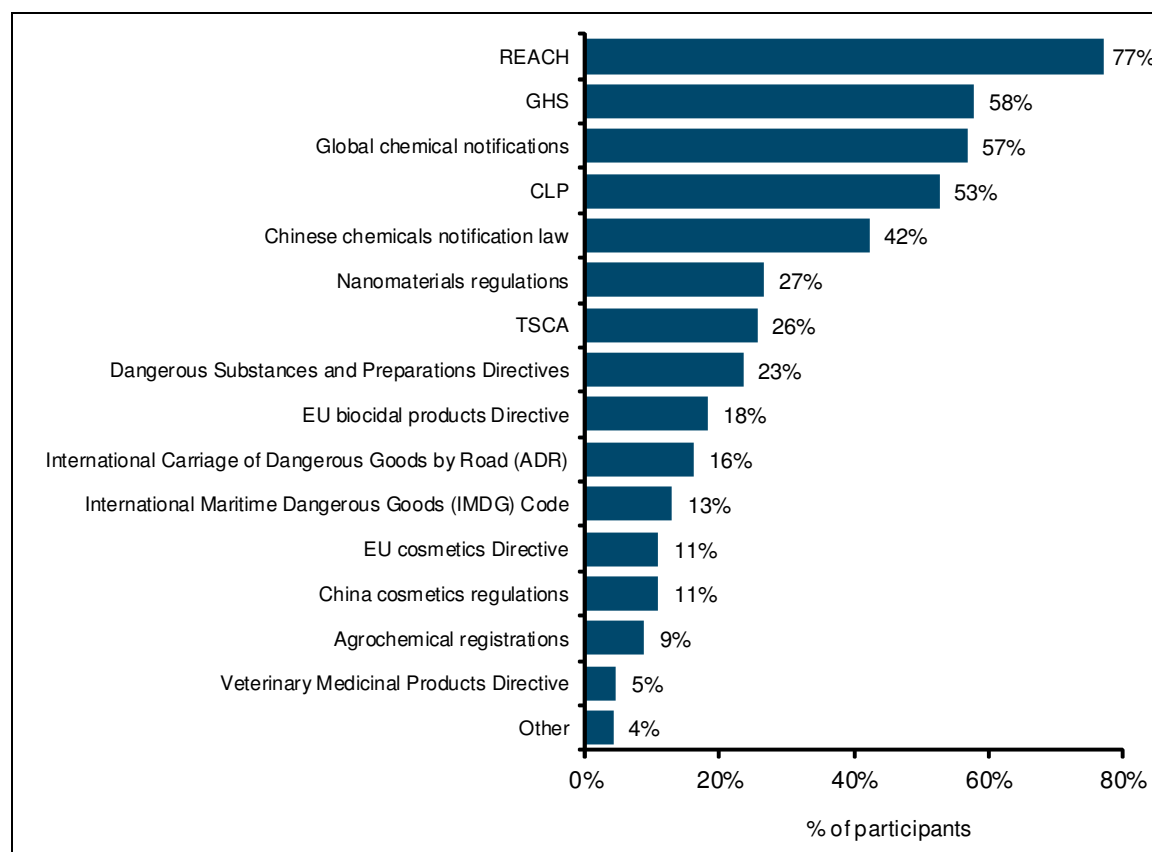
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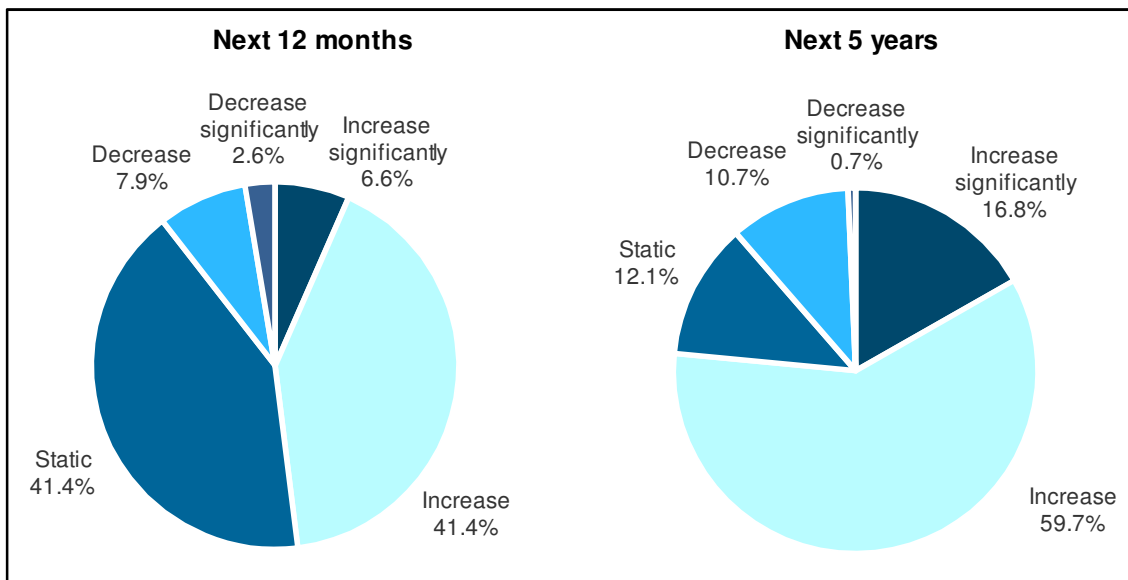
## Two figures for publishing

Fig 1 Leading regulatory drivers for chemical management and control activities



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Fig 2 Anticipated change, by % of participants, in the need for external services by survey participants over the next 12 months and 5 years



## Notes to Editors

1. The online survey was conducted from November 2010 to February 2011 among the global audience of *Chemical Watch* readers and other professionals engaged in the use and provision of chemical management and control services, from global regulatory directors, to laboratory technicians, across 37 countries. 372 individuals completed the survey.

2. *Chemical Watch Service Providers Guide 2011* is a 108-page guide on how to find, commission and use service providers. The editorial is based on the online survey and numerous interviews by author Cynthia Challener with providers and their clients to obtain an understanding of what they think current and future trends are, resulting in some important insights. The core body of the guide comprises the corporate profiles of 53 global service providers, including consultants, lawyers, laboratories, information providers, IT solutions and training companies. The last section of the guide is an A-Z listing of these organisations together with other service providers around the world, providing key details in a comparison matrix as a further tool to make the process of finding the right organisation more efficient than ever before. The Guide is available for free viewing at:

<http://chemicalwatch.com/guide/viewer>

3. *Chemical Watch* publishes news and intelligence to help companies meet responsibilities under chemicals legislation worldwide, including regimes such as REACH, CLP, GHS and TSCA. We keep subscribers abreast of policy and business trends across the EU, North America, Asia and the rest of the world. Because we are not tied to any trade associations, government or campaign group, we are able to offer objective news and analysis for all sectors.